

COURSE ON MSME DISPUTES

The Asian Centre for International Arbitration and Mediation (ACIAM) is an independent institutional body committed to the promotion and administration of Alternative Dispute Resolution (ADR) mechanisms, including arbitration, mediation, and other structured dispute resolution processes. The Centre was established with the objective of creating a reliable, transparent, and professionally managed platform for resolving commercial and institutional disputes in an efficient and cost-effective manner.

ACIAM provides institutional support for dispute resolution proceedings through well-defined procedural rules, case management services, and panels of qualified neutrals comprising experienced arbitrators, mediators, legal professionals, and domain experts. The institution seeks to reduce the burden on traditional court systems by offering time-bound and business-oriented solutions that protect commercial relationships while ensuring fairness and enforceability. In addition to administering disputes, ACIAM actively contributes to research, academic dialogue, and professional training. Through conferences, certification programmes, workshops, and awareness initiatives, the Centre works to strengthen ADR capacity across sectors. Its initiatives are designed to build competence among legal practitioners, corporate professionals, entrepreneurs, and students, thereby promoting a culture of structured and ethical dispute resolution in India.

Course Overview

The proposed five-day, ten-hour course on “Alternative Dispute Resolution in MSME Disputes” is a specialised training programme developed to address the dispute resolution needs of the Micro, Small and Medium Enterprises (MSME) sector. MSMEs are a critical component of the Indian economy, contributing significantly to employment, manufacturing, services, and exports. However, this sector frequently encounters disputes arising from delayed payments, contractual breaches, partnership disagreements, supply chain disruptions, quality concerns, and financial defaults.

For small and medium enterprises, prolonged litigation can be costly, time-consuming, and disruptive to business continuity. Alternative Dispute Resolution mechanisms provide practical solutions by offering faster, confidential, and structured methods for resolving conflicts outside traditional courts. ADR processes promote dialogue, negotiation, and structured adjudication where necessary, thereby preserving business relationships and ensuring commercial stability.

This course is designed to provide participants with a comprehensive understanding of AD R mechanisms applicable to MSME disputes. Over the span of five days, the programme will introduce the foundational principles of arbitration, mediation, and institutional dispute resolution. Participants will be guided through the procedural stages of ADR, the roles and responsibilities of parties and neutrals, and the practical challenges encountered in MSME-related conflicts. The course will combine conceptual learning with practical illustrations and simulated exercises to ensure clarity and confidence in application.

Course Objectives

- To equip participants with a strong conceptual and practical understanding of Alternative Dispute Resolution mechanisms in the context of MSME disputes.
- Build awareness of how ADR can serve as an effective alternative to litigation by offering efficiency, flexibility, and enforceability.
- To enhance participants' ability to analyse commercial disputes and determine the most suitable ADR mechanism for resolution.
- To develop clarity on procedural fairness, confidentiality, neutrality, party autonomy, and enforceability of outcomes. Participants will learn how structured ADR processes can be designed to meet the specific needs of MSMEs.
- To strengthen drafting skills in relation to dispute resolution clauses in commercial contracts.
- To enhance negotiation and communication skills, which are central to many ADR processes. Through guided discussions and practical exercises, participants will develop confidence in managing commercial disagreements constructively.

Advantages of the Course

- Focused approach to MSME disputes. Unlike general ADR programmes, this training is specifically tailored to address the challenges and realities of small and medium enterprises. Participants will gain sector-specific insight that can be directly applied in professional and commercial contexts.
- The programme is designed to be concise yet comprehensive. This makes it particularly suitable for working professionals, entrepreneurs, and students seeking specialised knowledge within a limited timeframe.
- The course emphasises practical understanding alongside theoretical clarity. Through discussions, illustrations, and scenario-based learning, participants will gain confidence

in handling real-world disputes. Legal practitioners will benefit from enhanced advisory skills, while MSME owners and managers will learn how to manage disputes efficiently without damaging long-term business relationships.

- Certification from ACIAM will add professional value and credibility, particularly for individuals seeking to build or strengthen careers in arbitration, mediation, compliance, contract management, and dispute resolution practice.

Eligibility for the Course

The course is open to a diverse range of participants. Advocates, legal professionals, arbitrators, mediators, and in-house counsel who wish to deepen their understanding of ADR in the MSME context are encouraged to enrol. Professionals involved in compliance, contract management, finance, and commercial advisory roles may also find the programme beneficial.

MSME entrepreneurs, directors, managers, accountants, and consultants who are engaged in contractual negotiations and business decision-making are particularly suited for this course. Understanding ADR mechanisms can empower business leaders to handle disputes strategically and efficiently.

Law students, postgraduate scholars, academicians, and researchers with an interest in commercial law and dispute resolution are also eligible. Government officials and professionals working with MSME development bodies or trade associations may equally benefit from participation.

Prior experience in ADR is not mandatory. The course begins with foundational concepts and gradually progresses to more advanced discussions, ensuring accessibility for participants from varied professional backgrounds.

Certification

Upon successful completion of the course, every participant will receive a Certificate from ACIAM. Participants will be required to attend the sessions, participate in role plays, and complete assigned tasks. Attendance and submission of assignments are mandatory for certification. Study materials will be provided to participants before the commencement of the course.

Course Fees – Rs. 5,000/- (Including Taxes) to be deposited in the account of ACIAM Pvt Ltd

Registration Form - <https://forms.gle/j8UUHykDXypyVvy37>

Account Details:

A/C no: 50200119612808

ACIAM Private Limited

IFSC: HDFC0005769

UPI ID: 9704286968-2@ybl

For clarifications, please Contact at: aciamcourses@gmail.com